



Mission Statement: The Sheldon Theatre entertains, educates, and enlightens the community and its visitors through the transformative power of the performing arts.

Statement of Intent: We gather today in this room as one people to discuss and attend to the matters of Red Wing. Together, as a government body and as community members, we agree to treat everyone with courtesy, dignity, and respect. We will listen to all sides of an issue, encourage participation, support each other, act with honor and accountability, and inspire pride in our community. This we commit as we open this meeting.

**Meeting Announcement and Agenda
Sheldon Theatre Board Regular Meeting
City Council Chambers, 315 West 4th Street, Red Wing, MN & Virtually
Tuesday, November 18, 2025, at 5:15 PM**

This meeting will be held in the City Hall Council Chambers and virtually via Webex at the same time. Members of the public can join this meeting either in person at City Hall or virtually. To join this meeting via Webex, [click this link](#). To join via telephone, please dial (415) 655-0001. Enter access code 2559 946 5056 and password 2025 when prompted.

- 1. Call to Order**
- 2. Pledge of Allegiance**
- 3. Roll Call**
- 4. Approval of Agenda**
- 5. Public Comment**

We now invite anyone to share their thoughts on a topic that is not on the agenda. We welcome all opinions and ideas. We appreciate you stating your name at the lectern, and please remember that personal attacks may be ruled out of order. You will have up to three minutes to comment, and we appreciate your time in coming tonight.

6. Consent Agenda

6.A. Motion to Approve October 16, 2025 Minutes.

7. Motions & General Business

8. Communication Items

- 8.A. Director's Report
- 8.B. Finance Report
- 8.C. Board Chair's Report
- 8.D. Committee Reports

8.E. Government Relations Report

8.F. Board Member Comments

9. Motion to go into Closed Session

The purpose of the closed session is to evaluate the performance of Executive Director, Shantel Dow. Pursuant to Minnesota Statutes Section 13D.05 sub 3(a), the Library Board may go into closed session to evaluate the performance of an individual who is subject to its authority.

10. Motion to go into Open Session

State law requires the Sheldon Theatre Board to provide a summary of its conclusions regarding the evaluation at its next open meeting. The City will comply with the State requirement by providing a summary regarding the evaluation of Executive Director, Shantel Dow, at the next Sheldon Theatre Board Meeting.

11. Adjournment

Accommodations for signing interpreter, Braille, large print, etc. can be made. Call City Hall at 385.3600 seven days prior to the need. Hearing assistance devices are available during meetings.

**The Sheldon Theatre Board of Directors
Regular Meeting
City Council Chambers
October 21, 2025**

Members Present: Board President Chap Achen; Board Members Laurie Bell, Susan Christenson, Art Kenyon, and Glen Witham

Members Absent: Member Brennan (excused absence) and Member Wardle (excused absence)

Others Present: Shantel Dow, Executive Director; Beth Snyder, Council Liaison

1. Call to Order

Board President Chap Achen called the meeting to order at 5:15 p.m.

2. Pledge of Allegiance

President Achen led the recitation of the Pledge of Allegiance.

3. Roll Call

Roll call was conducted. President Achen and Board Members Bell, Christenson, Kenyon, and Witham were in attendance.

Member Brennan previously indicated he would be absent.

Member Wardle previously indicated she would be absent.

4. Approval of Agenda

A motion was made by Member Christenson, seconded by Member Bell to approve the agenda as drafted. A vote was conducted, and the motion carried unanimously by a vote of 5:0.

5. Public Comment

President Achen reviewed the public comment procedure.

No one wished to address the Board.

6. Consent Agenda

A. Motion to Approve September 15, 2025, Regular Meeting Minutes.

A motion was made by Member Witham, seconded by Member Kenyon to approve the minutes as presented/amended. A vote was conducted, and the motion carried unanimously by a vote of 5:0.

7. Motions & General Business

There were no motions or general business.

8. Communication Items

A. Director's Report.

Director Dow presented the Director's Report.

- The Board has exceeded the break-even point with net revenue from the first shows.
- The soiree was a big success, and thanks were given to Susan Christenson for her hard work.
- Director Dow reported on what is happening across the State.
- Events are ramping up in frequency, and ongoing maintenance is being accomplished in and around the seasonal event schedule.
- Season Packages totaled 181 last year, and this year they total 271. The new ticketing system made Packages easier to purchase online.
- A grant has been submitted to SEMAC for \$11,000 for community outreach. An additional grant was submitted for \$6,500 to Arts Midwest GIG Fund for Kevin Spencer's engagement.
- Invitations are going out this week for the Executive Director Reception, which will be held at Jimmy's Pub on November 13, 2025.
- The Friends Lapel Pins were unveiled at the opening show. The Pin is a vinyl record, commemorating the many artists in the season who were first heard on vinyl.
- Messersmith will do an artist talk and mini performance with students at Tower View on October 30, 2025.
- There was great success of the Manhattan Shorts with the library, having over 100 people attending.
- Hocus Pocus sold 206 tickets.
- He and Samantha met with Hispanic Outreach to work on funding and what the partnership for the Pre-Fiesta may look like in 2026.
- Samantha attended the Minnesota Citizens for the Arts tour with SEMAC and shared success stories from the Sheldon on the value of State funding for the arts.
- The Season Opener was not well attended, but it was an awesome show.
- There is a waitlist for the Duff Foundation Community Conversation.

Board President Chap Achen asked if the Board received feedback on the jazz performer. Director Dow stated that there was some controversy over what was expected in the performance and what took place. She explained the background, and anyone who expressed their disappointment was issued a credit for a future performance.

B. Finance Report

Director Dow gave a brief overview and called attention to the fact that the numbers are from September 2025.

Director Dow reported the following statistics:

- The Main Stage Revenue numbers are slightly behind by \$6,930.

- Phoenix Ticket Revenue is \$28,181 above budget because of Shrek.
- The Field Trip Revenue has soared to \$19,542 above budget.
- Rental Revenue is just about on target at \$2,698 above budget.
- Retail Sales Revenue is slightly down at \$2,424 below budget, but it is expected to take off soon.
- Grants and Donations Revenue is doing well at \$30,153 above budget.
- The Endowment Interest will end the year with a slight deficit, and it is currently \$5,687 below budget.
- Expenses for Main Stage Artists have increased and are \$45,728.
- Main Stage Income is currently \$52,658 above budget.

City Council Liaison Beth Snyder asked if the interest includes the newest donation. Director Dow explained that they won't see the major increase from the donation until 2030. The endowment gains interest over the years. She offered to obtain more information on how the process works.

C. Board Chair's Report

President Achen stated that the Members will receive an email from Alex Saxe with a Google Form survey for Director Dow's performance review. He requested that Members complete the survey on or before November 7, 2025.

President Achen stated that in the November Meeting, the Members will go into a Closed Session to review the output of the Survey and come to a consensus on Director Dow's performance. In December, the results will be delivered to Director Dow.

President Achen noted that there will be a Strategic Planning Meeting on November 7, 2025. The goal is to have the Pre-Read Packet ready by next week for the meeting. Jim Pence, the facilitator of the Meeting, will be sending the packet via email, and the Board should have about ten days to review it.

President Achen stated that during the last meeting, they authorized an investigation into storage options for the new piano. After some investigation, the Board has identified a non-load-bearing wall that will be removed. The City, at its own expense, will have some electrical work completed to support a commercial dehumidifier that the City will also purchase. President Achen indicated that two covers will add additional protection for the piano.

President Achen stated that, while the solution is not necessarily final, it is well on its way and not a tremendous financial burden.

Member Kenyon asked to what extent the City is absorbing the cost of the project. President Achen stated that Public Works is taking care of all of it.

Member Bell inquired about the organ. Director Dow stated that the organ is being tuned.

D. Committee Reports

City Council Liaison Beth Snyder stated that the City Council is currently focusing on the budget.

Liaison Snyder also reported that the Prairie Island Community signed a compact with the State for cannabis and was granted eight retail stores throughout the State. There is a certain amount of land that they are allowed to use for growing cannabis. The City will be working with the Community on the opening of a retail cannabis store in Red Wing.

Liaison Snyder reminded the Board that the City Council passed a law last year allowing a total of two cannabis retail stores in the City. The Prairie Island Community retail cannabis stores will not count among the two allowable retail cannabis stores in the City. Ultimately, there will be three retail cannabis stores inside the City. One is on the Reservation, and the other two are inside the City limits. There are ongoing discussions regarding the Baur Building and its potential use for cannabis sales.

Liaison Snyder announced that there will be a Housing Summit in November with the Port Authority, the City Council, and the HRA. The plan is to have a four-hour summit to delve into the needs of Red Wing. Multiple Members agreed that the City of Red Wing needs some affordable housing.

Liaison Snyder elaborated on the budget discussions that the Council is currently pondering. On Monday, the City Council will be discussing all the open positions and the possibility of adding additional positions, as they are working through the budget. Liaison Snyder noted that the current preliminary levy is five percent. The goal for the Mayor and most of the City Council is to have a three percent levy.

President Achen informed the Board that their budget would be discussed in November and slated to be approved at their December Meeting.

E. Government Relations Report

No Government Relations Report was given.

F. Board Member Comments

No Board Member Comments were given.

9. Adjournment

President Achen adjourned the meeting at 6:07 p.m.



**Executive Director's Report
10/16/25**

Submitted by: Shantel Dow & the Sheldon staff

Quick Summary:

We are entering our very busy holiday season. Keep in mind that Sheldon gift certificates make great gifts and are available for purchase. Staff is very busy with preparing for many upcoming shows.

The position for Sheldon Youth Theatre Director is open. Closing date for the position is December 1 or until we find a great candidate. We currently have 16 applicants from 11 states. I am working closely with Human Resources with the City and we hope to have a person in this position by the first quarter of 2026.

I have been working with HR and we have created a schedule and a succession plan for the Director of Production position that will open in mid-June 2026. A job posting will be live the week of January 12th. We will utilize the same nation-wide job posting locations as we are using with the Youth Theatre Director position.

Industry Sector:

Block-booking is well-underway for the 2026-27 season. It's exciting to see the collaborations between presenters and agents to create efficient and cost-effective tours. We are working with MN, WI, IA, IL and ND presenters at this time.

The upcoming Association of Performing Arts Professionals (APAP) conference will allow me to gain field-specific professional development opportunities and finalize bookings for next season.

Russell's Production Report

- Fall/Winter advance for events in full swing
- Larger December events on the horizon.

Brenda's Marketing Report

- Sold out shows: The Music of Fogerty/CCR, The New Standards - there is a waitlist through our ticketing system, so you don't have to call the box office to get on the list.
- Winter postcards are in the mail and Holiday posters will start popping up.

Samantha's Development Report

- Grant application was approved from SEMAC for \$11,000 for community outreach
- Grant report in-progress for MSAB Accessible Arts
- Executive Director Reception held at Jimmy's Pub on November 13, donors at the Producer level and above will receive an invite
- Friends Holiday party for Friends at all levels on Friday, December 12 before Mandy Gonzalez
- Year-end appeal letter will be sent to prospects for donor acquisition the week of December 1st

Leah's Box Office and Front of House Report

- In addition to our regular lineup, AAUW rented the theater for their fundraising film, *Mom & Dad's Nipple Factory* & and pre-show reception. They were very pleased with our staff and want to continue the partnership.
- We've welcomed RW 11th & 12th graders + Tower View students to Shakespeare, for a morning matinee of Twelfth Night. Quite a few veterans & their families who participates in the Vet Tix program, were able to take in this matinee as well.
- Looking ahead, the Sheldon Decorating sign-up just went out to volunteers, for the Monday before Thanksgiving, so we'll be ready inside & out for the Holiday Stroll!

Sheldon Theatre Board

Financial Snapshot* - YTD October 2025

	Revenue	Actual YTD	Budget YTD	Variance
Main Stage Ticket Revenue	\$	233,280	\$ 240,210	\$ (6,930)
Phoenix Ticket Revenue	\$	43,581	\$ 15,400	\$ 28,181
Education/Field Trip Ticket Revenue	\$	28,542	\$ 9,000	\$ 19,542
Rental Revenue	\$	36,448	\$ 33,750	\$ 2,698
Retail Sales	\$	30,201	\$ 32,625	\$ (2,424)
Grants and Donations Revenue	\$	408,531	\$ 378,378	\$ 30,153
Endowment Interest	\$	164,313	\$ 170,000	\$ (5,687)
Totals	\$	944,896	\$ 879,363	\$ 65,533
Main Stage				
Main Stage Ticket Revenue	\$	233,280	\$ 240,210	\$ (6,930)
Main Stage Artist Fees Expense	\$	218,023	\$ 172,295	\$ 45,728
Main Stage Income/(Expense)	\$	15,257	\$ 67,915	\$ (52,658)

*This report does not represent an actual financial statement regarding the Sheldon Theatre revenue and expenses and is used for performance management of operations only

Sheldon Theatre Board

Ticket Snapshot - October 2025

Main Stage Tickets Revenue	# of Shows	Tickets Sold	Occupancy %	Rev/Ticket
Veronica Swift	1	169	36%	\$ 29.14
Hocus Pocus (movie)	1	206	44%	\$ 6.26
MN Music Icons: From Prince to Dylan	1	178	38%	\$ 22.45
Legendary Bluebird Improv	1	358	76%	\$ 30.81
Collin Raye	1	427	91%	\$ 48.12
Orleans	1	363	78%	\$ 53.16
All Hallows' Eve - Jeremy Messersmith	1	272	58%	\$ 28.32
Phoenix Ticket Revenue	# of Shows	Tickets Sold	Occupancy %	Rev/Ticket
	0			
Education/Field Trip Ticket Revenue	# of Shows	Tickets Sold	Occupancy %	Rev/Ticket
Don't Let the Pigeon Drive the Bus	2	266	28%	\$9.06



Twelfth Night 1 242 52% \$10.81

	Rental Revenue	# of Shows	Tickets Sold	Occupancy %	Rental Revenue
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SHOW	Proj. Tickets	Actual Tickets	Occupancy %
Veronica Swift	\$ 6,600	\$ 4,925	0%
Hocus Pocus (movie)	\$ -	\$ 1,290	
MN Music Icons: From Prince to Dylan	\$ 8,400	\$ 3,995	
Legendary Bluebird Improv	\$ 6,600	\$ 11,030	
Collin Raye	\$ 20,000	\$ 20,546	
Orleans	\$ 20,000	\$ 19,299	
All Hallows' Eve - Jeremy Messersmith	\$ 9,000	\$ 7,702	

FY2025 Income & Expense Statement
 Sheldon Theatre of the Performing Arts
 Q3 Financials 2025



Account Number	Description	FY25 Operating Budget	2025YTD Operating Actuals	2024YTD Operating Actuals	2024 Year-End Operating	YTD% of Budget
Contributed Revenue						
810-00000-43135	OTHER FEDERAL GRANTS & AIDS	\$ -	\$ -	\$ -	\$ -	
810-00000-43599	STATE GRANTS & AIDS	\$ 145,000	\$ 128,326	\$ 133,336	\$ 133,324	
810-00000-46243	SHOW/SEASON SPONSORS	\$ 55,000	\$ 26,705	\$ 18,045	\$ 48,736	
810-00000-46244	PRIVATE FOUNDATION GRANTS	\$ 105,500	\$ 109,250	\$ 102,500	\$ 94,000	
810-00000-46246	FRIENDS OF THE SHELDON CORPORATE FOUNDATION GRANTS	\$ 84,000	\$ 59,526	\$ 44,254	\$ 71,131	
810-00000-46247	INDIVIDUAL GIFTS	\$ 26,000	\$ 13,203	\$ 35,678	\$ 15,648	
810-00000-46260	EVENT REVENUE-FUNDRAISING	\$ -	\$ 1,387	\$ -	\$ -	
810-00000-46269	DONATIONS/CONTRIB. NOC	\$ -	\$ 75,000	\$ -	\$ -	
810-00000-46258	SPECIAL PROJECTS-DONATIONS	\$ 2,000	\$ -	\$ 200	\$ -	
810-00000-49101	TRANSFER FROM GENERAL	\$ 111,000	\$ -	\$ 55,482	\$ 99,284	
	Contributed Subtotal	\$ 603,500	\$ 488,397	\$ 389,495	\$ 532,862	81%
Earned Revenue						
810-00000-44760	FACILITY RENTAL	\$ 45,000	\$ 36,448	\$ 25,629	\$ 43,533	
810-00000-44763	TICKET SALES-MAINSTAGE	\$ 355,501	\$ 200,198	\$ 177,343	\$ 322,926	
810-00000-44769	TICKET SALES-PHOENIX THEATRE	\$ 20,400	\$ 43,581	\$ 7,638	\$ 10,689	
810-00000-44771	TICKET SALES-SPECIAL PROJECT TOURS, CHARGES FOR SERVICES	\$ 10,000	\$ -	\$ -	\$ 8,834	
810-00000-44772	REGISTRATION & EDUCATION	\$ 2,000	\$ 2,324	\$ 520	\$ 1,022	
810-00000-44773	GIFT SHOP	\$ 12,000	\$ 28,542	\$ 9,654	\$ 11,034	
810-00000-44780	RETAIL SALES	\$ 1,000	\$ 2,156	\$ 1,720	\$ 36,818	
810-00000-44781	SERVICE CHARGES	\$ -	\$ -	\$ -	\$ 88,882	
810-00000-44782	LIQUOR SALES NONALCOHOLIC BEVERAGE SALES	\$ 25,000	\$ 14,664	\$ 10,813	\$ -	
810-00000-44786	FOOD SALES	\$ 11,000	\$ 8,048	\$ 5,238	\$ -	
810-00000-44787	REFUNDS	\$ 5,000	\$ 3,896	\$ 2,212	\$ -	
810-00000-46281	OVER/UNDER	\$ -	\$ 325	\$ -	\$ -	
810-00000-46284	OTHER MISCELLANEOUS	\$ -	\$ (11)	\$ (10)	\$ -	
810-00000-46299	ARTIST MERCHANDISE SALES	\$ -	\$ 781	\$ 497	\$ -	
810-00000-44788	Earned Revenue Subtotal	\$ 580,401	\$ 375,471	\$ 278,103	\$ 523,738	65%
810-00000-46211	ENDOWMENT INTEREST	\$ 175,000	\$ 164,313	\$ 155,355	\$ 153,330	
	Total Revenues	\$ 1,358,901	\$ 1,028,181	\$ 822,953	\$ 1,209,930	76%

Expenses

OTHER PROF. SERVICES	\$ 25,000	\$ -	\$ -	\$ -	
ENDOWMENT	\$ -	\$ -	\$ -	\$ -	
CAPITAL	\$ -	\$ 67,350	\$ -	\$ -	
ADMINISTRATION	\$ 309,230	\$ 139,842	\$ 256,320	\$ 271,780	
FUNDRAISING	\$ 156,657	\$ 103,152	\$ 115,346	\$ 103,671	
ADMIN TOTAL	\$ 490,887	\$ 310,344	\$ 371,666	\$ 375,451	
General Program	\$ 535,545	\$ 453,922	\$ 333,965	\$ 455,123	
Mainstage Presenting	\$ 391,700	\$ 309,036	\$ 231,607	\$ 340,307	
Phoenix Theatre	\$ 20,400	\$ 35,069	\$ 5,863	\$ 22,870	
Education	\$ 20,620	\$ 5,640	\$ 55	\$ 22,357	
Enlighten Series	\$ -	\$ -	\$ 6,288	\$ 15,450	
PROGRAMMING EXPENSES	\$ 968,265	\$ 803,667	\$ 577,778	\$ 856,107	
Total Expenses	\$ 1,459,152	\$ 1,114,011	\$ 949,444	\$ 1,231,558	76%
Total Revenues	\$ 1,358,901	\$ 1,028,181	\$ 822,953	\$ 1,209,930	76%
Net Profit/Loss	\$ (100,251)	\$ (85,830)	\$ (126,491)	\$ (21,628)	86%

FY2025 Balance Sheet
Sheldon Theatre of the Performing Arts
Q3 Financials 2025



ACCOUNT NUMBER	DESCRIPTION	AMOUNT
Assets		
810-00000-10100	CASH	\$ (3,839)
810-00000-10102	CASH-SHELDON	\$ 331,959
810-00000-10103	CASH-SHELDON RESTRICTED	\$ 14,500
810-00000-10125	CASH-MONEY MKT CKG.	\$ -
801-00000-10200	CASH-PETTY CASH DRAWER	\$ 700
810-00000-10305	ASSETS HELD WITH OTHERS-ST. PA	\$ 69,885
810-00000-10310	ASSETS HELD WITH OTHERS-ST. PA	\$ 5,810,687
810-00000-14400	DUE FROM OTHER AGENCIES	\$ 9,090
810-00000-17515	PREPAIDS-OTHER	\$ 104,142
	Total Assets	\$ 6,337,124
Liabilities		
810-00000-20201	AP: NON-SYSTEM GENERATED	\$ -
810-00000-24103	DUE TO STATE 2.5% LIQUOR TAX	\$ 44
810-00000-24105	DUE TO STATE- 7.375% SALES TAX	\$ 171
810-00000-24140	DUE TO STATE 2% NR ENTERTAINER	\$ 918
810-00000-27104	DEDUCTIONS-DIRECT DEPOSIT	\$ -
810-00000-27201	ACCRUED VACATIONS PAYABLE	\$ 46,788
810-00000-27202	ACCRUED SICK LEAVE PAYABLE	\$ 23,692
810-00000-27203	ACCR VAC/SICK PAY-CURRENT	\$ 8,857
810-00000-27300	DEFERRED REVENUES	\$ -
810-00000-27301	SUSPENCE ACCT-BOX OFFICE & HOF	\$ 282
810-00000-27305	GIFT CERTIFICATES OUTSTANDING	\$ 45,537
810-00000-27310	PREPAID TICKETS	\$ 272,602
810-00000-29000	OTHER LIABILITES	\$ (13,447)
	Total Liabilities	\$ 385,444
Fund Balance		
810-00000-30000	FUND BALANCE EQUITY	\$ 6,037,529
	Fund Balance	\$ 6,037,529
	Revenue Total	\$ 1,028,181
	Expense Total	\$ 1,114,012
	Ret. Earnings Total	\$ (85,831)
	Sheldon Theatre - 810	\$ (85,831)



FY26 Preliminary Budget - Sheldon Theatre

Description	Account ID	DPT.	Object	FY '25 Budget	FY'25 YTD	FY '26 Budget In Progress	Difference - FY26 In Progress
OTHER FEDERAL GRANTS & AIDS	810-00000-43135	Revenue	Other Federal Grants & Aids	-	-	15,000.00	15,000.00
STATE GRANTS & AIDS - OTHER	810-00000-43599	Revenue	State Grants & Aids - Other	145,000.00	128,326	130,000.00	(15,000.00)
FACILITY RENTAL	810-00000-44760	Revenue	Facility Rental	45,000.00	36,448	65,000.00	20,000.00
TICKET SALES-MAINSTAGE PRESENT	810-00000-44763	Revenue	Ticket Sales-Mainstage	355,501.03	268,394	500,000.00	144,498.97
TICKET SALES-PHOENIX THEATRE	810-00000-44769	Revenue	Ticket Sales-Phoenix	20,400.00	43,581	35,000.00	14,600.00
TICKET SALES-SPECIAL PROJECTS	810-00000-44771	Revenue	Ticket Sales-Special Projects	10,000.00	-	-	(10,000.00)
TOURS, CHARGES FOR SERVICES	810-00000-44772	Revenue	Tours, Charges For Services	2,000.00	2,624	2,500.00	500.00
REGISTRATION & EDUCATION REV	810-00000-44773	Revenue	Registration & Education Rev	12,000.00	28,542	26,650.00	14,650.00
AUD - GIFT SHOP	810-00000-44780	Revenue	Aud - Gift Shop	1,000.00	2,198	-	(1,000.00)
SERVICE CHARGES	810-00000-44782	Revenue	Service Charges	92,000.00	38,413	46,500.00	(45,500.00)
LIQUOR SALES	810-00000-44785	Revenue	Liquor Sales	25,000.00	17,985	30,000.00	5,000.00
NONALCOHOLIC BEVERAGES	810-00000-44786	Revenue	Nonalcoholic Beverages	11,000.00	9,068	15,000.00	4,000.00
FOOD	810-00000-44787	Revenue	Food	5,000.00	4,536	7,500.00	2,500.00
ARTIST SALE SERVICE COMMISSION	810-00000-44788	Revenue	Artist Sale Service Commission	1,500.00	1,486	2,000.00	500.00
ENDOWMENTS-INTERST	810-00000-46211	Revenue	Endowments-Interst	170,000.00	164,313	192,500.00	22,500.00
SHOW & SEASON SPONSORSHIPS	810-00000-46243	Revenue	Show & Season Sponsorships	55,000.00	28,405	55,000.00	-
PRIVATE FOUNDATION GRANTS	810-00000-46244	Revenue	Private Foundation Grants	105,500.00	109,250	115,500.00	10,000.00
FRIENDS OF THE SHELDON	810-00000-46246	Revenue	Friends Of The Sheldon	84,000.00	64,707	90,000.00	6,000.00
CORPORATE FOUNDATION GRANTS	810-00000-46247	Revenue	Corporate Foundation Grants	75,000.00	75,000	90,000.00	15,000.00
INDIVIDUAL GIFTS	810-00000-46249	Revenue	Individual Gifts	26,000.00	15,680	31,000.00	5,000.00
DONATIONS - SPECIAL PROJECTS	810-00000-46258	Revenue	Donations - Special Projects	2,000.00	-	10,000.00	8,000.00
OTHER MISCELLANEOUS	810-00000-46299	Revenue	Other Miscellaneous	-	-	197,418.00	197,418.00
TRANSFER FROM GENERAL	810-00000-49101	Revenue	Transfer From General	111,000.00	-	111,000.00	-
				1,353,901.03	1,038,956	1,767,568.00	TOTAL FUND REVENUES

OTHER PROF SERVICES NOC	810-45400-53199	Endow.	Other Prof Services Noc	25,000.00	-	25,000.00	-
						25,000.00	TOTAL ENDOWMENT
WAGES & SALARIES - FULL TIME	810-45410-51105	Admin.	Wages & Salaries - Full Time	123,586.31	112,495	143,499.20	19,912.89
MERIT & STEP	810-45410-51130	Admin.	Merit & Step	6,179.32	-	3,587.48	(2,591.84)
VOLUNTARY SUCCESSION PLAN	810-45410-51217	Admin.	Voluntary Succession Plan	2,409.93	-	-	(2,409.93)
PERA CONTRIBUTIONS	810-45410-51305	Admin.	Pera Contributions	9,268.97	8,437	10,762.44	1,493.47
FICA CONTRIBUTIONS	810-45410-51310	Admin.	Fica Contributions	10,111.43	8,578	10,977.69	866.26
EMPLOYEE INS - HOSPITALIZATION	810-45410-51405	Admin.	Employee Ins - Hospitalization	36,444.02	15,910	20,916.84	(15,527.18)
EMPLOYEE INS - DENTAL	810-45410-51408	Admin.	Employee Ins - Dental	719.96	299	377.04	(342.92)
EMPLOYEE INS - LIFE & ADD	810-45410-51409	Admin.	Employee Ins - Life & Add	138.60	90	113.40	(25.20)
EMPLOYEE INS - LOSS OF INCOME	810-45410-51410	Admin.	Employee Ins - Loss Of Income	369.83	344	444.85	75.02
WORKERS' COMPENSATION INS	810-45410-51505	Admin.	Workers' Compensation Ins	-	507	562.44	562.44
OFFICE ACCESSORIES	810-45410-52105	Admin.	Office Accessories	1,400.00	1,318	1,800.00	400.00
PRINTED FORMS & PAPER	810-45410-52115	Admin.	Printed Forms & Paper	100.00	47	1,500.00	1,400.00
ADMINISTRATION SERVICES	810-45410-53100	Admin.	Administration Services	38,000.00	-	39,450.00	1,450.00
IT SERVICES	810-45410-53150	Admin.	It Services	55,000.00	-	52,667.00	(2,333.00)
IT SERVICES - OTHER	810-45410-53151	Admin.	It Services - Other	500.00	-	-	(500.00)
PERSONNEL TESTING/RECRUITMENT	810-45410-53160	Admin.	Personnel Testing/Recruitment	1,500.00	626	5,000.00	3,500.00
TELEPHONE	810-45410-53205	Admin.	Telephone	500.00	932	700.00	200.00
POSTAGE	810-45410-53210	Admin.	Postage	500.00	1,033	1,100.00	600.00
MILEAGE REIMBURSEMENT	810-45410-53325	Admin.	Mileage Reimbursement	-	727	1,000.00	1,000.00
TRAINING FUNDS	810-45410-53340	Admin.	Training Funds	1,000.00	-	1,000.00	-
INSURANCE PREMIUMS	810-45410-53505	Admin.	Insurance Premiums	6,000.00	5,119	5,200.00	(800.00)
OFFICE EQUIP REPAIRS & MAINT	810-45410-53635	Admin.	Office Equip Repairs & Maint	700.00	1,219	700.00	-
MAINTENANCE SERVICE AGREEMENT	810-45410-53645	Admin.	Maintenance Service Agreeeme	4,800.00	2,923	4,500.00	(300.00)
BANK CHARGES	810-45410-53902	Admin.	Bank Charges	500.00	712	1,000.00	500.00
BOARDS & COMMISSIONS	810-45410-53914	Admin.	Boards & Commissions	1,000.00	1,851	1,000.00	-
OTHER MISCELLANEOUS OPERATING	810-45410-53999	Admin.	Other Miscellaneous Operating	500.00	2,090	1,500.00	1,000.00
				301,228.37	165,257	309,358.38	TOTAL ADMINISTRA TION

WAGES & SALARIES - FULL TIME	810-45415-51105	Fundrais.	Wages & Salaries - Full Time	79,018.17	75,273	94,026.77	15,008.60
MERIT & STEP	810-45415-51130	Fundrais.	Merit & Step	3,950.91		2,350.67	(1,600.24)
ACCRUED VACATION	810-45415-51215	Fundrais.	Accrued Vacation	865.26	-	-	(865.26)
VOLUNTARY SUCCESSION PLAN	810-45415-51217	Fundrais.	Voluntary Succession Plan	1,540.85	-	-	(1,540.85)
ACCRUED SICK LEAVE	810-45415-51220	Fundrais.	Accrued Sick Leave	944.44	-	-	(944.44)
PERA CONTRIBUTIONS	810-45415-51305	Fundrais.	Pera Contributions	5,926.36	5,496	7,052.01	1,125.65
FICA CONTRIBUTIONS	810-45415-51310	Fundrais.	Fica Contributions	6,465.01	5,786	7,193.05	728.04
MN PAID LEAVE INSURANCE	810-45415-51320	Fundrais.	MN Paid Leave Insurance		-	385.51	385.51
EMPLOYEE INS - HOSPITALIZATION	810-45415-51405	Fundrais.	Employee Ins - Hospitalization	36,444.02	25,419	16,819.44	(19,624.58)
EMPLOYEE INS - LIFE & ADD	810-45415-51409	Fundrais.	Employee Ins - Life & Add	138.60	90	113.40	(25.20)
EMPLOYEE INS - LOSS OF INCOME	810-45415-51410	Fundrais.	Employee Ins - Loss Of Income	236.46	226	291.48	55.02
WORKERS' COMPENSATION INS	810-45415-51505	Fundrais.	Workers' Compensation Ins	824.00	324	359.61	(464.39)
CONSULTING SERVICES	810-45415-53135	Fundrais.	Consulting Services	800.00	-	500.00	(300.00)
POSTAGE	810-45415-53210	Fundrais.	Postage	2,500.00	68	2,500.00	-
MEALS	810-45415-53320	Fundrais.	Meals	-	-	500.00	500.00
MILEAGE REIMBURSEMENT	810-45415-53325	Fundrais.	Mileage Reimbursement	-	328	500.00	500.00
REGISTRATION & TUITION	810-45415-53330	Fundrais.	Registration & Tuition	1,000.00	99	1,000.00	-
TRAINING FUNDS	810-45415-53340	Fundrais.	Training Funds	800.00	85	800.00	-
MARKETING & PROMOTION	810-45415-53410	Fundrais.	Marketing & Promotion	1,000.00	448	3,000.00	2,000.00
OTHER ADVERTISING NOC	810-45415-53449	Fundrais.	Other Advertising Noc	-	-	10,000.00	10,000.00
SPECIAL EVENTS/PROJECTS	810-45415-53990	Fundrais.	Special Events/Projects	8,000.00	10,303	12,000.00	4,000.00
OTHER MISCELLANEOUS OPERATING	810-45415-53999	Fundrais.	Other Miscellaneous Operating	500.00	-	500.00	-

150,954.08	123,945	159,891.94	TOTAL FUNDRAISIN
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WAGES & SALARIES - FULL TIME	810-45420-51105	General	Wages & Salaries - Full Time	254,514.30	249,745	330,243.08	75,728.78
WAGES & SALARIES - PART TIME	810-45420-51115	General	Wages & Salaries - Part Time	38,556.94	2,029	39,501.55	944.61
WAGES & SALARIES - TEMPORARY	810-45420-51120	General	Wages & Salaries - Temporary	-	32,586	9,812.61	9,812.61
MERIT & STEP	810-45420-51130	General	Merit & Step	10,388.79	18,244	5,937.34	(4,451.45)
ACCRUED VACATION	810-45420-51215	General	Accrued Vacation	2,011.99	-	-	(2,011.99)
VOLUNTARY SUCCESSION PLAN	810-45420-51217	General	Voluntary Succession Plan	3,778.63	-	-	(3,778.63)
ACCRUED SICK LEAVE	810-45420-51220	General	Accrued Sick Leave	2,645.17	-	-	(2,645.17)
PERA CONTRIBUTIONS	810-45420-51305	General	Pera Contributions	19,215.12	20,539	24,915.13	5,700.01

FICA CONTRIBUTIONS	810-45420-51310	General	Fica Contributions	23,450.21	22,826	26,381.78	2,931.57
MN PAID LEAVE INSURANCE	810-45420-51320	General	MN Paid Leave Insurance			1,413.93	1,413.93
EMPLOYEE INS - HOSPITALIZATION	810-45420-51405	General	Employee Ins - Hospitalization	94,929.29	78,237	111,850.15	16,920.86
EMPLOYEE INS - DENTAL	810-45420-51408	General	Employee Ins - Dental	2,657.84	2,109	3,137.01	479.16
EMPLOYEE INS - LIFE & ADD	810-45420-51409	General	Employee Ins - Life & Add	321.30	239	312.69	(8.61)
EMPLOYEE INS - LOSS OF INCOME	810-45420-51410	General	Employee Ins - Loss Of Income	761.63	700	916.19	154.56
WORKERS' COMPENSATION INS	810-45420-51505	General	Workers' Compensation Ins	13,390.00	8,792	9,759.27	(3,630.73)
PRINTED FORMS & PAPER	810-45420-52115	General	Printed Forms & Paper	200.00	-	500.00	300.00
COMPUTER & SYSTEM SOFTWARE	810-45420-52145	General	Computer & System Software	16,500.00	18,456	18,000.00	1,500.00
CLEANING SUPPLIES	810-45420-52205	General	Cleaning Supplies	2,000.00	1,907	2,200.00	200.00
ART EXHIBIT / GALLERY SUPPLIES	810-45420-52293	General	Art Exhibit / Gallery Supplies	200.00	13	400.00	200.00
STAGE SUPPLIES	810-45420-52294	General	Stage Supplies	7,500.00	7,210	7,000.00	(500.00)
SALES SUPPLIES	810-45420-52295	General	Sales Supplies	900.00	493	1,000.00	100.00
MERCHANDISE FOR RESALE	810-45420-52510	General	Merchandise For Resale	10,000.00	15,977	12,500.00	2,500.00
PERSONNEL TESTING/RECRUITMENT	810-45420-53160	General	Personnel Testing/Recruitment	-	86	250.00	250.00
CLEANING SERVICES	810-45420-53197	General	Cleaning Services	11,500.00	7,008	11,500.00	-
TRAVEL EXP - PLANE, TRAIN, ETC	810-45420-53305	General	Travel Exp - Plane, Train, Etc	2,500.00	1,239	1,500.00	(1,000.00)
MEALS	810-45420-53320	General	Meals	1,000.00	1,135	3,000.00	2,000.00
MILEAGE REIMBURSEMENT	810-45420-53325	General	Mileage Reimbursement	300.00	269	800.00	500.00
REGISTRATION & TUITION	810-45420-53330	General	Registration & Tuition	2,500.00	1,039	3,000.00	500.00
TRAINING FUNDS	810-45420-53340	General	Training Funds	500.00	5,242	500.00	-
REFUSE COLLECTION	810-45420-53570	General	Refuse Collection	2,400.00	1,737	3,000.00	600.00
MACH/EQUIP REPAIRS & MAINT	810-45420-53620	General	Mach/Equip Repairs & Maint	500.00	155	800.00	300.00
DUES & MEMBERSHIPS	810-45420-53904	General	Dues & Memberships	2,500.00	4,180	3,000.00	500.00
LICENSES & PERMITS	810-45420-53908	General	Licenses & Permits	1,000.00	3,231	2,000.00	1,000.00
UNIFORM ALLOWANCE	810-45420-53968	General	Uniform Allowance	300.00	483	350.00	50.00
SPECIAL EVENTS/PROJECTS	810-45420-53990	General	Special Events/Projects	-	3,236	2,000.00	2,000.00
VOLUNTEER SERVICES	810-45420-53994	General	Volunteer Services	1,000.00	1,177	1,100.00	100.00
HOUSING ALLOWANCE	810-45420-53996	General	Housing Allowance	3,000.00	3,861	1,500.00	(1,500.00)
OTHER MISCELLANEOUS OPERATING	810-45420-53999	General	Other Miscellaneous Operating	1,000.00	1,174	1,500.00	500.00
				533,921.21	515,354	641,580.73	TOTAL PROG
							GENERAL
PERFORMANCE SUPPLIES	810-45421-52292	Mainstage	Performance Supplies	8,000.00	8,442	8,500.00	500.00

CONSULTING SERVICES	810-45421-53135	Mainstage	Consulting Services	2,500.00	477	2,000.00	(500.00)
CREDIT CARD FEES	810-45421-53191	Mainstage	Credit Card Fees	14,000.00	7,184	18,000.00	4,000.00
TUNING SERVICES	810-45421-53194	Mainstage	Tuning Services	1,200.00	1,463	2,000.00	800.00
ARTISTIC FEES	810-45421-53196	Mainstage	Artistic Fees	260,000.00	303,366	310,000.00	50,000.00
POSTAGE	810-45421-53210	Mainstage	Postage	10,000.00	9,400	12,000.00	2,000.00
MEALS	810-45421-53320	Mainstage	Meals	6,000.00	7,371	8,000.00	2,000.00
MARKETING & PROMOTION	810-45421-53410	Mainstage	Marketing & Promotion	37,000.00	33,568	40,000.00	3,000.00
OTHER ADVERTISING NOC	810-45421-53449	Mainstage	Other Advertising Noc	23,000.00	23,020	28,000.00	5,000.00
HOUSING ALLOWANCE	810-45421-53996	Mainstage	Housing Allowance	28,000.00	23,731	30,000.00	2,000.00
OTHER MISCELLANEOUS OPERATING	810-45421-53999	Mainstage	Other Miscellaneous Operating	2,000.00	1,229	2,000.00	-
				391,700.00	419,251	460,500.00	TOTAL MAINSTAGE PRESENTING
Performance Supplies	810-45422-52292	YTH	Performance Supplies		-	-	-
Contractual Services	810-45422-53105	YTH	Contractual Services		-	-	-
TUNING SERVICES	810-45422-53194	YTH	Tuning Services	-	-	-	-
ARTISTIC FEES	810-45422-53196	YTH	Artistic Fees	-	-	-	-
Marketing & Promotion	810-45422-53410	YTH	Marketing & Promotion		-	-	-
Other Advertising NOC	810-45422-53449	YTH	Other Advertising Noc		-	-	-
Building Rentals & Leases	810-45422-53710	YTH	Building Rentals & Leases		-	-	-
Licenses & Permits	810-45422-53908	YTH	Licenses & Permits		-	-	-
Other Miscellaneous Operating	810-45422-53999	YTH	Other Miscellaneous Operating		-	159,643.00	159,643.00
						159,643.00	TOTAL YOUTH
PERFORMANCE SUPPLIES	810-45423-52292	Phoenix	Performance Supplies	4,000.00	6,602	6,500.00	2,500.00
CONTRACTUAL SERVICES	810-45423-53105	Phoenix	Contractual Services	10,000.00	17,638	10,000.00	-
TUNING SERVICES	810-45423-53194	Phoenix	Tuning Services	150.00	-	600.00	450.00
MARKETING & PROMOTION	810-45423-53410	Phoenix	Marketing & Promotion	250.00	-	1,000.00	750.00
BUILDING RENTALS & LEASES	810-45423-53710	Phoenix	Building Rentals & Leases	1,000.00	825	1,500.00	500.00
LICENSES & PERMITS	810-45423-53908	Phoenix	Licenses & Permits	5,000.00	12,832	7,000.00	2,000.00
OTHER MISCELLANEOUS OPERATING	810-45423-53999	Phoenix	Other Miscellaneous Operating	-	525	250.00	250.00

				20,400.00	38,422	26,850.00	TOTAL PHOENIX THEATRE
ARTISITC FEES	810-45425-53196	Educ.	Artisitc Fees	18,950.00	5,640	35,000.00	16,050.00
MEALS	810-45425-53320	Educ.	Meals	-	-	1,000.00	1,000.00
MARKETING & PROMOTION	810-45425-53410	Educ.	Marketing & Promotion	-	-	2,500.00	2,500.00
HOUSING ALLOWANCE	810-45425-53996	Educ.	Housing Allowance	1,670.00	-	3,800.00	2,130.00
				20,620.00	5,640	42,300.00	TOTAL PROG ED & OUTREACH
				1,353,901.03	1,038,956	1,767,568.00	TOTAL REVENUE
				1,418,823.66	1,267,869	1,825,124.05	TOTAL EXPENSE
						(57,556.05)	NET BUDGET PROFIT/(LOSS)

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